

MacKay's

TRUCK & TRAILER CENTER LIMITED

MacKay's Truck & Trailer Center is a full-line Mack and Volvo truck dealer in Truro, NS with sub-dealer locations located in Dartmouth, NS and Charlottetown, PE. We have been serving the trucking industry for 40 years and have been recognized as an industry leader. We feel our people are our best asset! As leaders in the industry, we have an obligation to our customers and to our communities to offer top-level products and service in all aspects. We are currently seeking a self-driven **Outside Parts Salesperson** for our PEI store who will share our passion, enthusiasm, and commitment to customer service.

This position requires an individual who appreciates the high expectations of our customers and will strive to meet and exceed those standards daily. The ability to foster relationships with our existing customers and build rapport with new prospects will be paramount to your success. As an Outside Salesperson you will work collaboratively with the Parts Department to balance customer needs and company demands in a deadline driven environment. You will be entrusted to develop and achieve profitable sales volume, analyze customer operations to advise or assist customers in such areas as inventory selection and control both in-person and over the phone.

This is a permanent full-time position offering a competitive salary to commensurate with experience. Following the completion of a 3-month probationary period, you will be offered a comprehensive benefit package and pension plan.

To be successful in this position, one must possess:

- Valid class 5 Driver's License
- Experience in the trucking industry is preferred; ideally within a Parts/Service Department
- Accountability to develop strong product and service knowledge
- Strong communication and interpersonal skills with the ability to interact positively and constructively with customers, vendors, and coworkers
- Solid computer skills

If you meet the above criteria, we invite you to send resume and cover letter via email to jcrossman@mackaystruckcenter.ca or by fax 902-893-0111 by Friday, October 30, 2020.