

# Comment on Clothing:

One of the best things you can do when starting an interaction is to notice what the other person is wearing and make a positive, honest comment on their clothes as a whole or one particular item. You can easily kickoff the conversation this way.

### Use the Context:

The place you're in, the event you're at, these will often provide you with good conversation starter. If you're at a conference, you can initiate a conversation with someone by asking them something related to the conference, such as: "What do you think of the speakers so far?" If you're in your client's office, look around and if something makes an impression on you, you can make a comment about it.

## Explore the Job:

When I'm meeting a person for the first time in a professional context, I will often ask them questions about their job. Such as, "what type of work do you do?" I may continue with questions such as "How did you get into this field?" or "What do you do precisely in this job?"

### **Explore the Organization:**

A good alternative to asking about the other person's job at the beginning of a conversation is asking about the company or organization they work for. You can ask questions such as "How did you start working in this company?" or "What's the work environment here like?"

# **Explore the Passing Time:**

If you know the person and haven't seen them for a while you can ask questions such as "What have you been involved in lately?" or "What have you been doing since we've last met?"

## Talk about Current News Topics:

You can also discuss news events, but avoid controversial topics, such as politics and religion.